



FINANCIAL STATEMENTS

DECEMBER 31, 2018

WITH SUMMARY COMPARATIVE INFORMATION FOR 2017



YH ADVISORS
THE EXEMPT ORG EXPERTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Children Today, Inc.:

We have audited the accompanying financial statements of Children Today, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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Auditors' Responsibility *(continued)*

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children Today, Inc. as of December 31, 2018, and the changes in its net assets, cash flows and functional expenses for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Supplemental Information

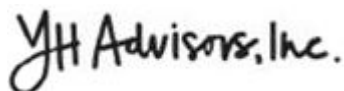
Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information on pages 20-38 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 9, 2019, on our consideration of Children Today Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Children Today Inc.'s internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited the financial statements of Children Today, Inc. and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 10, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Huntington Beach, California
May 9, 2019

CHILDREN TODAY, INC.
STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2018 AND 2017

| | December 31, | |
|---|---------------------|---------------------|
| | 2018 | 2017 |
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 597,582 | \$ 689,232 |
| Accounts receivable | 8,658 | 11,199 |
| Contributions receivable, net | 53,000 | 108,029 |
| Prepaid expenses | 3,426 | 2,310 |
| Total Current Assets | 662,666 | 810,770 |
| PROPERTY AND EQUIPMENT, NET | 4,297,640 | 4,425,188 |
| OTHER ASSETS | | |
| Beneficial interest in assets held by others | 68,339 | 72,272 |
| TOTAL ASSETS | \$ 5,028,645 | \$ 5,308,230 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable and accrued expenses | \$ 5,198 | \$ 10,442 |
| Accrued employee related expenses | 47,751 | 48,136 |
| Deferred revenue | 7,000 | 10,000 |
| Note payable, current portion | 20,012 | 19,038 |
| Note payable to related party, current portion | 103,000 | -- |
| Total Current Liabilities | 182,961 | 87,616 |
| NON CURRENT LIABILITIES | | |
| Note payable, net of current portion | 641,505 | 661,412 |
| Note payable to related party, net of current portion | -- | 380,547 |
| Total Non Current Liabilities | 641,505 | 1,041,959 |
| TOTAL LIABILITIES | 824,466 | 1,129,575 |
| NET ASSETS | | |
| Without donor restrictions | | |
| Board designated for endowment purposes | 35,000 | 35,000 |
| Board designated for the Eco House | 22,276 | 22,276 |
| Undesignated | 3,979,012 | 3,941,546 |
| Total without donor restrictions | 4,036,288 | 3,998,822 |
| With donor restrictions | 167,891 | 179,833 |
| TOTAL NET ASSETS | 4,204,179 | 4,178,655 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 5,028,645 | \$ 5,308,230 |

CHILDREN TODAY, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE TOTALS FOR 2017

| | Without Donor Restrictions | With Donor Restrictions | December 31, | |
|--|-------------------------------|----------------------------|---------------------|---------------------|
| | | | 2018 | 2017 |
| REVENUE AND SUPPORT | | | | |
| Government grants | \$ 477,540 | \$ -- | \$ 477,540 | \$ 734,134 |
| Contributions and grants | 299,948 | 234,000 | 533,948 | 492,261 |
| Capital campaign | 971 | -- | 971 | 38,796 |
| In-kind contributions | 46,073 | -- | 46,073 | 36,701 |
| Investment (loss) income, net | (3,577) | -- | (3,577) | 8,555 |
| Other income | 8,187 | -- | 8,187 | 31,952 |
| Net assets released from restrictions | <u>245,942</u> | <u>(245,942)</u> | <u>--</u> | <u>--</u> |
| | 1,075,084 | (11,942) | 1,063,142 | 1,342,399 |
| SPECIAL EVENTS | | | | |
| Special events revenue | 573,502 | -- | 573,502 | 284,730 |
| Special events expenses | <u>(301,574)</u> | <u>--</u> | <u>(301,574)</u> | <u>(132,397)</u> |
| | <u>271,928</u> | <u>--</u> | <u>271,928</u> | <u>152,333</u> |
| TOTAL REVENUE AND SUPPORT | 1,347,012 | (11,942) | 1,335,070 | 1,494,732 |
| EXPENSES | | | | |
| Program services | 964,908 | -- | 964,908 | 973,987 |
| Supporting services: | | | | |
| Management and general | 284,731 | -- | 284,731 | 300,016 |
| Fundraising | <u>59,907</u> | <u>--</u> | <u>59,907</u> | <u>69,842</u> |
| TOTAL EXPENSES | <u>1,309,546</u> | <u>--</u> | <u>1,309,546</u> | <u>1,343,845</u> |
| CHANGE IN NET ASSETS | 37,466 | (11,942) | 25,524 | 150,887 |
| NET ASSETS AT BEGINNING OF YEAR | <u>3,998,822</u> | <u>179,833</u> | <u>4,178,655</u> | <u>4,027,768</u> |
| NET ASSETS AT END OF YEAR | <u>\$ 4,036,288</u> | <u>\$ 167,891</u> | <u>\$ 4,204,179</u> | <u>\$ 4,178,655</u> |

CHILDREN TODAY, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

| | December 31, | |
|--|---------------------|--------------|
| | 2018 | 2017 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ 25,524 | \$ 150,887 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 127,548 | 132,119 |
| Change in value of beneficial interest in assets held by others | 3,933 | (8,216) |
| Discount on contributions receivable | (971) | (24,796) |
| Change in operating assets and liabilities: | | |
| Accounts receivable | 2,541 | 58,524 |
| Contributions receivable, net | 56,000 | 1,051,000 |
| Prepaid expenses | (1,116) | (2,310) |
| Accounts payable and accrued expenses | (5,244) | (2,379) |
| Accrued employee related expenses | 93 | (1,215) |
| Accrued interest | (478) | (2,097) |
| Deferred revenue | (3,000) | 10,000 |
| Net Cash Provided By Operating Activities | 204,830 | 1,361,517 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of property and equipment | -- | (13,721) |
| Net Cash Used In Investing Activities | -- | (13,721) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Repayments on note payable | (18,933) | (17,999) |
| Repayments on note payable to related party | (277,547) | (1,217,606) |
| Net Cash Used In Financing Activities | (296,480) | (1,235,605) |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | | |
| | (91,650) | 112,191 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | | |
| | 689,232 | 577,041 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | | |
| | \$ 597,582 | \$ 689,232 |
| SUPPLEMENTAL DISCLOSURES | | |
| Cash paid for interest | \$ 40,496 | \$ 58,053 |
| Cash paid for income taxes | NONE | NONE |
| Noncash investing transactions | NONE | NONE |
| Noncash financing transactions | NONE | NONE |

CHILDREN TODAY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE TOTALS FOR 2017

| | <u>Program Services</u> | <u>Management and General</u> | <u>Fundraising</u> | <u>December 31,</u> | |
|-------------------------------------|-----------------------------|-----------------------------------|--------------------|---------------------|---------------------|
| | | | | <u>2018</u> | <u>2017</u> |
| PERSONNEL EXPENSES | | | | | |
| Salaries and wages | \$ 570,449 | \$ 138,890 | \$ 44,078 | \$ 753,417 | \$ 766,697 |
| Employee benefits and taxes | <u>96,425</u> | <u>21,640</u> | <u>7,447</u> | <u>125,512</u> | <u>118,371</u> |
| TOTAL PERSONNEL EXPENSES | 666,874 | 160,530 | 51,525 | 878,929 | 885,068 |
| OTHER EXPENSES | | | | | |
| Advertising and outreach | 4,323 | -- | -- | 4,323 | 1,413 |
| Automobile | -- | 2,043 | -- | 2,043 | 2,165 |
| Bank and credit card fees | -- | -- | -- | -- | 186 |
| Depreciation | 91,835 | 28,060 | 7,653 | 127,548 | 132,119 |
| Dues and subscriptions | 120 | 3,414 | -- | 3,534 | 4,086 |
| Eco House donor relations | -- | -- | -- | -- | 11,921 |
| Food supplies | 25,732 | -- | -- | 25,732 | 30,741 |
| In-kind expense | 46,073 | -- | -- | 46,073 | 36,701 |
| Insurance | 50,007 | 490 | 461 | 50,958 | 47,153 |
| Interest expense | -- | 40,019 | -- | 40,019 | 55,956 |
| Meetings expense | 166 | 6,947 | -- | 7,113 | 2,807 |
| Office supplies | 130 | 4,322 | -- | 4,452 | 3,967 |
| Payroll service fees | -- | 9,937 | -- | 9,937 | 18,311 |
| Permits and licenses | 880 | 549 | -- | 1,429 | 1,136 |
| Postage and delivery | -- | 545 | -- | 545 | 695 |
| Professional fees | -- | 19,750 | -- | 19,750 | 20,265 |
| Property taxes | 3,214 | 982 | 268 | 4,464 | 9,498 |
| Repairs and maintenance | 33,534 | 2,409 | -- | 35,943 | 27,926 |
| Staff development | 4,110 | 1,263 | -- | 5,373 | 8,935 |
| Supplies | 20,243 | -- | -- | 20,243 | 18,986 |
| Telephone and internet | 4,885 | 2,998 | -- | 7,883 | 9,259 |
| Utilities | 12,041 | 463 | -- | 12,504 | 12,847 |
| Other | <u>741</u> | <u>10</u> | <u>--</u> | <u>751</u> | <u>1,704</u> |
| TOTAL OTHER EXPENSES | <u>298,034</u> | <u>124,201</u> | <u>8,382</u> | <u>430,617</u> | <u>458,777</u> |
| TOTAL EXPENSES | <u>\$ 964,908</u> | <u>\$ 284,731</u> | <u>\$ 59,907</u> | <u>\$ 1,309,546</u> | <u>\$ 1,343,845</u> |

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 1 – Organization

Organization and Nature of Activities

Children Today, Inc. (the Organization) was founded in 1997 in Long Beach, California. The Organization's mission is to provide community-based services to children and families experiencing homelessness or who are involved in the child welfare system, fostering long-term family stability and success.

The Organization provides no-cost, high quality, early care and education through an eco-friendly and LEED certified facility entitled the Eco House. The Eco House was designed to serve children and advocate on behalf of the families. Since inception, the Organization has reached thousands of children and families in Long Beach, California.

Funding is obtained principally from state and federal government grants for specific programs, as well as from donations and fundraising activities, including a capital campaign to fund building and facility expansion.

NOTE 2 – Summary of Significant Accounting Policies

Basis of Presentation of Financial Statements

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with United States Generally Accepted Accounting Principles (US GAAP). The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Comparative Financial Information

The accompanying financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a full comparison of operations year over year. Accordingly, these comparative financial statements should be read in conjunction with our audited financial statements for the year ended December 31, 2017, from which the summarized information was derived.

Cash and Cash Equivalents

All cash and highly liquid financial instruments with an original maturity of three months or less when purchased, and which are neither held for nor restricted by donors for long-term purposes, are considered to be cash and cash equivalents.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 2 – Summary of Significant Accounting Policies (*continued*)

Accounts Receivable

Accounts receivable consist primarily of reimbursements due from governmental agencies under various grants, and are stated at the amount that management expects to collect from outstanding balances. Accounts receivable are written off when they are determined to be uncollectible.

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. For the years ended December 31, 2018 and 2017, the Organization did not receive any conditional promises to give.

Property and Equipment

Property and equipment over \$5,000 are recorded at cost, if purchased, or at fair value at the date of the gift, if donated and significant. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. Depreciation has been recorded using the straight-line method over the estimated useful lives of the assets ranging from three to thirty-nine years. Repairs, maintenance, and minor acquisitions are expensed as incurred, and the Organization uses the direct expensing method to account for planned major maintenance activities.

The carrying values of property and equipment are reviewed to determine if there has been an impairment of value whenever events or changes occur that indicate the carrying value of the assets may have declined and not be recoverable. No circumstances occurred during the years ending December 31, 2018 or 2017 causing the Organization to believe there has been any impairment of the carrying value of its long-lived assets. There can be no assurance, however, that market or other conditions will not change in the future, resulting in impairment of long-lived assets.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 2 – Summary of Significant Accounting Policies *(continued)*

Beneficial Interest in Assets Held by Community Foundation

The Organization's Board of Directors established an endowment fund whereby certain contributions would remain intact. In 2009, the Organization transferred \$35,000 to the Long Beach Community Organization (LBCF) to establish the Children Today Endowment Fund. The funds are invested in an allocated investment pool. Net income from the fund may be distributed annually to the Organization upon request. The Organization granted LBCF variance power over the funds at the time of the transfer, but since the Organization is a nonprofit organization, who specified themselves as the beneficiary, the Organization may recognize at fair value the beneficial interest in the assets held by LBCF.

Classification of Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor or grantor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor or grantor restrictions. Some donor-imposed restrictions are temporary in nature, for example, restrictions that may or will be met by the passage of time or other events specified by the donor. Other donor imposed restrictions are perpetual in nature, for example stipulating that resources be maintained in perpetuity. Law may extend those limits to investment returns from those resources and to other enhancements (diminishments) of those resources. Thus, laws extend to donor-imposed restrictions. The expirations of donor-imposed restrictions are recognized when a restriction expires, that is when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred. Contributions are recognized when cash, securities or other assets, or an unconditional promise to give is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 2 – Summary of Significant Accounting Policies (*continued*)

In-Kind Contributions

Contributed goods are recorded at fair value at the date of donation. During the years ended December 31, 2018 and 2017, contributed goods totaled \$126,674 and \$96,744, respectively, and included clothing, supplies, and gift cards to various retail stores that were utilized as part of program services and items donated for auction which were utilized for fundraising during special events.

In addition, a substantial number of volunteers have donated significant amounts of their time to the Organization and its programs. The donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services.

Advertising and Outreach Costs

The Organization uses advertising to promote its programs among the audiences it serves. Advertising and outreach costs are charged to operations when incurred and during the years ended December 31, 2018 and 2017 totaled \$4,323 and \$1,413, respectively.

Income Tax Status

The Organization has received tax-exempt status from the Internal Revenue Service and California Franchise Tax Board under Section 501(c)(3) of the Internal Revenue Code and under Revenue and Taxation Code Section 23701d, respectively.

Since the Organization is exempt from federal and state income tax liability, no provision is made for current or deferred income taxes. The Organization uses the same accounting methods for tax and financial reporting. Management has considered its tax positions and believes that all of the positions taken in its federal and state exempt organization returns are more likely than not to be sustained upon examination. The Organization's returns are subject to examination by federal and state taxing authorities, generally for three years and four years, respectively, after they are filed.

On December 22, 2017, the President of the United States signed into law *H.R. 1*, originally known as the Tax Cuts and Jobs Act. The new law (Public Law No. 115-97) includes substantial changes to the taxation of individuals, businesses, multinational enterprises and others. In addition to many generally applicable provisions, the law contains several specific provisions applicable to tax-exempt organizations and their donors. The Organization has reviewed these provisions and their potential impact and concluded the enactment of Public Law No. 115-97 will not have a material effect on operations.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 2 – Summary of Significant Accounting Policies *(continued)*

Use of Estimates and Assumptions

Management uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principals. Those estimates and assumptions affect the reported amounts of assets and liabilities and the reported revenues and expenses. Actual results could differ from such estimates and those differences could be material.

Credit Risk

Deposit concentrations are managed by placing cash with financial institutions believed to be creditworthy. At times, amounts on deposit may exceed insured limits. To date, the Organization has not experienced losses in any of these accounts. Credit risk associated with contributions receivable are considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from foundations supportive of the mission.

Reclassifications

Certain amounts in the prior year have been reclassified in order to be consistent with the current year presentation.

Accounting Pronouncements Adopted

In August of 2016, the Financial Accounting Standards Board (FASB) issued *Accounting Standards Update (ASU) 2016-14 Not-For-Profit Entities (Topic 985) Presentation of Financial Statements of Not-For-Profit Entities*. The amendments in this update are designed to improve the current net asset classification requirements and the information presented in financial statements and notes about a Not-For-Profit entity's liquidity, financial performance, and cash flows. The amendments in this update are effective for annual financial statements issued for fiscal years beginning after December 15, 2017. The Organization has adopted this pronouncement.

Recent Accounting Pronouncements

In November of 2016, Financial Accounting Standards Board (FASB) issued ASU 2016-18, *Restricted Cash, a consensus of the FASB Emerging Issues Task Force*. ASU 2016-18 requires an entity to include amounts generally described as restricted cash and restricted cash equivalents, along with cash and cash equivalents when reconciling beginning and ending balances on the statement of cash flows. ASU 2016-18 is effective for nonpublic business entities for annual reporting periods beginning after December 15, 2018. The requirements of this statement are effective for the Organization for the year ending December 31, 2019. The Organization is in the process of evaluating the impact of this statement and potential effects of the financial statements.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 2 – Summary of Significant Accounting Policies *(continued)*

Recent Accounting Pronouncements (continued)

In May of 2014, FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This ASU establishes principles for reporting useful information to users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers, particularly, that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for nonpublic business entities for annual reporting periods beginning after December 15, 2018. The requirements of this statement are effective for the Organization for the fiscal year ending December 31, 2019. The Organization is in the process of evaluating the impact of this statement and potential effects of the financial statements.

In February of 2016, FASB issued ASU 2016-02, *Leases*. ASU 2016-02 requires entities to recognize all leased assets on the statement of financial position with a corresponding liability resulting in a gross up of the statement of financial position. Entities will also be required to present additional disclosures regarding the nature and extent of leasing activities. ASU 2016-02 is effective for nonpublic business entities for the annual reporting period beginning after December 15, 2019. The requirements of this statement are effective for the Organization for the year ending December 31, 2020. The Organization is in the process of evaluating the impact of this statement and potential effects of the financial statements.

Subsequent Events

The Organization has evaluated subsequent events through May 9, 2019, the date the financial statements were available to be issued for the year ended December 31, 2018 and determined there were no items to disclose.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 3 – Liquidity and Availability

Financial assets available within one year of the statement of financial position date for general expenditure are as follows as of December 31:

| | <u>2018</u> | <u>2017</u> |
|---------------------------|-----------------------|-----------------------|
| Cash and cash equivalents | \$ 597,582 | \$ 689,232 |
| Accounts receivable | 8,658 | 11,199 |
| Contributions receivable | <u>53,000</u> | <u>59,000</u> |
| Total | <u>\$ 659,240</u> | <u>\$ 759,431</u> |

As part of the Organization’s liquidity management plan, a portion of any operating surplus is maintained in the operating account.

NOTE 4 - Fair Value Measurements and Disclosures

The Organization applies fair value measurement of nonfinancial items that are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether the price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk.

Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity’s own assumptions about the assumptions market participants would use in pricing the assets or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.
- Level 3 inputs are unobservable inputs for the asset or liability. These inputs are developed using the best information available in the circumstances.

CHILDREN TODAY, INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2018
WITH SUMMARY COMPARATIVE INFORMATION FOR 2017

NOTE 4 - Fair Value Measurements and Disclosures (continued)

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to the entire measurement requires judgment, taking into account factors specific to an asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the assessment of the quality, risk or liquidity profile of the asset or liability.

The fair value of the beneficial interest in assets held by the community foundation is based on the fair value of fund investments as reported by the community foundation. These are considered to be Level 3 investments. There have been no changes in the methodologies used at December 31, 2018 and 2017.

The following table presents assets that are measured at fair value on a recurring basis at December 31, 2018:

| | <u>Fair Value Measurements at Reporting Date Using</u> | | | |
|---|--|---|--|--|
| | | <u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u> | <u>Significant Other Observable Inputs (Level 2)</u> | <u>Significant Unobservable Inputs (Level 3)</u> |
| | <u>Total</u> | | | |
| Beneficial interest in assets held by others | \$ 68,339 | \$ -- | \$ -- | \$ 68,339 |
| Total | <u>\$ 68,339</u> | <u>\$ --</u> | <u>\$ --</u> | <u>\$ 68,339</u> |

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NOTE 4 - Fair Value Measurements and Disclosures (continued)

The following table presents assets that are measured at fair value on a recurring basis at December 31, 2017:

| | <u>Total</u> | <u>Fair Value Measurements at Reporting Date Using</u> | | |
|---|-------------------------|---|--|--|
| | | <u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u> | <u>Significant Other Observable Inputs (Level 2)</u> | <u>Significant Unobservable Inputs (Level 3)</u> |
| Beneficial interest in assets held by others | \$ <u>72,272</u> | \$ -- | \$ -- | \$ <u>72,272</u> |
| Total | \$ <u><u>72,272</u></u> | \$ -- | \$ -- | \$ <u><u>72,272</u></u> |

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using unobservable inputs (Level 3) for the years ended December 31:

| | <u>2018</u> | <u>2017</u> |
|------------------------|---------------------------|------------------------|
| Interest and dividends | \$ 1,717 | \$ 1,452 |
| Unrealized gains | (6,128) | 6,479 |
| Realized gains | 1,311 | 1,074 |
| Administrative fees | (834) | (789) |
| Total | (\$ <u><u>3,934</u></u>) | \$ <u><u>8,216</u></u> |

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NOTE 5 – Contributions Receivable

Contributions receivable are summarized as follows at December 31:

| | <u>2018</u> | <u>2017</u> |
|--|----------------------|-----------------------|
| Unconditional contributions expected to be collected in: | | |
| Less than one year | \$ 53,000 | \$ 59,000 |
| Greater than one year | <u> --</u> | <u>50,000</u> |
| | 53,000 | 109,000 |
| Less discounts to net present value | <u> --</u> | <u>(971)</u> |
| Total | <u>\$ 53,000</u> | <u>\$ 108,029</u> |

Contributions receivable due in greater than one year are discounted using the Daily Treasury Yield Curve Rate, which was 1.98% at December 31, 2017. There was no net present value discount deemed necessary by management at December 31, 2018 as all items were expected to be collected within one year. There was no allowance for doubtful accounts deemed necessary by management at December 31, 2018 or 2017.

NOTE 6 – Property and Equipment

Property and equipment are summarized as follows at December 31:

| | <u>2018</u> | <u>2017</u> |
|-----------------------------------|-------------------------|-------------------------|
| Furniture, fixtures and equipment | \$ 126,344 | \$ 126,344 |
| Automobile | 30,470 | 30,470 |
| Building | <u>3,813,693</u> | <u>3,813,693</u> |
| | 3,970,507 | 3,970,507 |
| Less accumulated depreciation | <u>(397,343)</u> | <u>(269,795)</u> |
| | 3,573,164 | 3,700,712 |
| Land | <u>724,476</u> | <u>724,476</u> |
| Total | <u>\$ 4,297,640</u> | <u>\$ 4,425,188</u> |

Depreciation expense for the years ended December 31, 2018 and 2017 was \$127,548 and \$132,119, respectively.

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NOTE 7 – Notes Payable

Notes payable consists of the following at December 31:

| | 2018 | 2017 |
|---|-------------|--------------|
| Note payable; secured by deed of trust on real property; principal and interest payments of \$4,416 are due monthly; final principal payment due October 2038; interest at 5% for ten years, then for the remaining fifteen years interest is calculated at the prime rate plus 2% with a floor of 5% and ceiling of 9% | \$ 661,517 | \$ 680,450 |
| Note payable to related party; secured by second deed of trust on real property; interest payments are due monthly; balance and any unpaid interest due December 31, 2019; interest at 2% | 103,000 | 380,547 |
| | 764,517 | 1,060,997 |
| Less current portion | (123,012) | (19,038) |
| Total | \$ 641,505 | \$ 1,041,959 |

Future maturities of the notes payable are as follows:

For the year ending December 31,

| | |
|------------|------------|
| 2019 | 123,012 |
| 2020 | 21,036 |
| 2021 | 22,112 |
| 2022 | 23,243 |
| 2023 | 24,433 |
| Thereafter | 550,681 |
| Total | \$ 764,517 |

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NOTE 8 – Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

| | <u>2018</u> | <u>2017</u> |
|--|-------------------|-------------------|
| Subject to expenditure for specified purpose: | | |
| Program administration and supplies | \$ 114,891 | \$ 70,833 |
| Contributions receivable, the proceeds from which have been restricted by donors for Eco House | <u>53,000</u> | <u>109,000</u> |
| Total | <u>\$ 167,891</u> | <u>\$ 179,833</u> |

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by donors.

| | <u>2018</u> | <u>2017</u> |
|--------------------------------------|-------------------|---------------------|
| Expiration of time restrictions | \$ 56,000 | \$ 1,139,796 |
| Satisfaction of purpose restrictions | | |
| Program administration and supplies | 133,319 | 125,417 |
| Administrative support and supplies | <u>56,623</u> | <u>56,583</u> |
| Total | <u>\$ 245,942</u> | <u>\$ 1,321,796</u> |

NOTE 9 – Concentrations

Contingencies

The Organization has received federal and state funds for specific purposes that are subject to review and audit by the grantor agencies. Although such audits could generate expenditure disallowances under terms of the grants, management believes that any required reimbursements will not be material.

Accounts Receivable

Accounts receivable from a government entity made up 100% of accounts receivable at December 31, 2018 and 2017.

Contributions Receivable

Contributions receivable from one individual for the Eco House capital campaign made up approximately 94% and 92% of contributions receivable at December 31, 2018 and 2017, respectively.

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NOTE 9 – Concentrations *(continued)*

Revenue

Revenue provided through programs funded by the California Department of Education made up approximately 45% of the Organization's total support and revenue for the year ended December 31, 2018.

Revenue provided through programs funded by the California Department of Education, County of Los Angeles, and the U.S. Department of Housing and Urban Development made up approximately 25%, 19%, and 11%, respectively, of the Organization's total support and revenue for the year ended December 31, 2017.

NOTE 10 – Functional Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, repairs and maintenance, and depreciation which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, advertising and outreach, office expenses, information technology, travel and meetings, insurance, training and development, and other, which are allocated on the basis of estimates of time and effort.

NOTE 11 – Employee Benefits

The organization sponsors a profit sharing plan (the Plan) qualified under IRC Section 401(k) covering substantially all full-time employees. The Plan provides that employees who have attained the age of 21 and completed one year of service may voluntarily contribute from 0 to 92 percent of their earnings to the Plan, up to the maximum annual contribution allowed by the IRS. During the years ended December 31, 2018 and 2017, the organization did not offer an employer match program, resulting in zero expense related to the Plan.

NOTE 12 – Related Party Transactions

The Organization has a note payable, bearing interest at 2%, due to a former member of the Board of Directors, with a balance due of \$103,000 and \$380,547 at December 31, 2018 and 2017, respectively. Principal and interest payments of \$277,547 and \$1,217,606 were made during the years ended December 31, 2018 and 2017, respectively. See Note 7.